

Lesson Plan Odd Semester (2023-24)

Government College Ding (Sirsa)


Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com-1st Semester

Subject: Financial Accounting

Month	Day	Topic
July 2023	4 th Week	Nature of financial Accounting, scope, objects and limitations – Accounting concepts and conventions
August 2023	1st week	Meaning of deprecation, causes, objectives
August 2023	2nd week	Methods of depreciations
August 2023	3rd week	Revenue and deferred revenue expenditure
August 2023	4th week	Final Accounts of Sole Proprietor
September 2023	1st week	Classification of errors, Rectification of errors
September 2023	2nd week	Accounting for Hire Purchase Transaction
September 2023	3rd week	Consignment Accounts-meaning, Features
September 2023	4th week	Concept of dependent branches; accounting aspects; (Assignment and Unit Test)
October 2023	1st week	Branch final accounts system and whole sale basis system
October 2023	2nd week	Adjustment entries and consolidated P/L account
October 2023	3rd week	Accounting For Dissolution of the Partnership Firm
October 2023	4th week	Accounting of Dissolution of the Partnership Firm
November 2023	1st week	Sale to a limited company and piece meal distribution
November 2023	2nd week	Revision
November 2023	3rd week	Revision
November 2023	4th week	Revision


Teacher Signature

Lesson Plan Odd Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com- 1st Semester

Subject: Business Laws

Month	Day	Topic
July 2023	4 th Week	Contract–meaning, characteristics and kinds
August 2023	1st week	Essentials of a valid contract, Offer and acceptance, consideration, contractual capacity, Free consent, legality of objects
August 2023	2nd week	Void agreements
August 2023	3rd week	Discharge of a contract
August 2023	4th week	Contingent contracts, Quasi-contracts
September 2023	1st week	Contract of Indemnity and Guarantee
September 2023	2nd week	Contract of Bailment
September 2023	3rd week	Contract of Agency
September 2023	4th week	Perception and Emotions (Assignment and Unit Test)
October 2023	1st week	Contract of sale
October 2023	2nd week	Conditions and warranties
October 2023	3rd week	Performance of contract of sale
October 2023	4th week	The Limited Liability Partnership Act, 2008 : Introduction
November 2023	1st week	Salient Features of LLP, LLP Agreement, Incorporation Document
November 2023	2nd week	Partners and their Relationship
November 2023	3rd week	Revision
November 2023	4th week	Revision


Teacher Signature

Lesson Plan Odd Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com-5th Semester

Subject: Principles of Marketing

Month	Day	Topic
July 2023	4 th Week	Nature, scope and importance of marketing; Evolution of marketing;
August 2023	1st week	Selling vs Marketing; Marketing mix, Marketing environment
August 2023	2nd week	Consumer Behavior: Nature and Importance
August 2023	3rd week	Consumer buying decision process; Factors influencing consumer buying behavior
August 2023	4th week	Market segmentation
September 2023	1st week	Product: Concept and importance, Product classification
September 2023	2nd week	Concept of product mix: Branding, packaging and labeling
September 2023	3rd week	Pricing: Significance, Factors affecting price of a product
September 2023	4th week	Distribution Channels and Physical Distribution (Assignment and Unit Test)
October 2023	1st week	Functions of middle man; Factors affecting choice of channels
October 2023	2nd week	Wholesaling and retailing
October 2023	3rd week	Promotion: Nature and importance of promotion
October 2023	4th week	Advertising, personal selling, public relations & sales promotion
November 2023	1st week	Promotion mix and factors affecting promotion mix decisions;
November 2023	2nd week	Social Marketing, online marketing, direct marketing, Rural marketing
November 2023	3rd week	Revision
November 2023	4th week	Revision


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Lesson Plan Odd Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com-5th Semester

Subject: International Business

Month	Day	Topic
July 2023	4 th Week	Introduction to International Business
August 2023	1st week	Complexities of international business
August 2023	2nd week	Modes of entry into international business
August 2023	3rd week	International Business Environment
August 2023	4th week	Recent trends in world trade in goods and services; Trends in India's foreign trade
September 2023	1st week	Theories of International Trade
September 2023	2nd week	Balance of payment account and its components
September 2023	3rd week	WTO, UNCTAD, World Bank, IMF
September 2023	4th week	Regional Economic Co-operation: Integration efforts among countries in Europe, North America and Asia (Assignment and Unit Test)
October 2023	1st week	International financial system and institutions
October 2023	2nd week	Foreign exchange markets and risk management
October 2023	3rd week	Foreign investments—types and flows
October 2023	4th week	Foreign investment in Indian perspective
November 2023	1st week	SEZs and 100% export oriented units (EOUs)
November 2023	2nd week	Measures for promoting foreign investments into and from India
November 2023	3rd week	Revision
November 2023	4th week	Revision


Teacher Signature

Lesson Plan Odd Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com-5th Semester

Subject: Advertising

Month	Day	Topic
July 2023	4 th Week	Communication Process
August 2023	1st week	Meaning, nature and importance of advertising
August 2023	2nd week	Types of advertising; Advertising objectives
August 2023	3rd week	Setting of advertising budget: Determinants and major methods
August 2023	4th week	Major media types-their characteristics
September 2023	1st week	Factors influencing media choice; media selection, media scheduling
September 2023	2nd week	Advertising appeal
September 2023	3rd week	Copy writing
September 2023	4th week	Headlines, illustrations and message (Assignment and Unit Test)
October 2023	1st week	Advertising appeals
October 2023	2nd week	Measuring Advertising Effectiveness
October 2023	3rd week	Evaluating communication and sales effects
October 2023	4th week	Pre and Post-testing techniques
November 2023	1st week	Advertising Agency: Role, types and selection of advertising agency
November 2023	2nd week	Advertising and consumer behavior
November 2023	3rd week	Social, ethical and legal aspects of advertising in India
November 2023	4th week	Revision


Teacher Signature

Lesson Plan Even Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com-2nd Semester

Subject: Corporate Laws

Month	Day	Topic
Jan 2024	1st week	Issue of shares
Jan 2024	2nd week	Forfeiture and reissue of forfeited shares
Jan 2024	3rd week	Concept & process of book building
Jan 2024	4th week	Issue of rights and bonus shares
Feb 2024	1st week	Buy back of shares; redemption of preference shares
Feb 2024	2nd week	Issue and redemption of debenture
Feb 2024	3rd week	Underwriting of Shares and Debentures
Feb 2024	4th week	Preparation of Profit and Loss Account and Balance Sheet (Assignment and Unit Test)
March 2024	1st week	Disposal of company profits
March 2024	2nd week	Provisions relating to payment of Dividend
March 2024	3rd week	Valuation of Goodwill and Valuation of Shares
March 2024	4th week	Concepts and calculation-simple problem only
April 2024	1st week	Liquidation of companies
April 2024	2nd week	Revision
April 2024	3rd week	Revision
April 2024	4th week	Revision


Teacher Signature

Lesson Plan Even Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor **Department:** Commerce

Class: B.Com- 6th Semester **Subject:** Entrepreneurship Development

Month	Day	Topic
Jan 2024	1st week	Entrepreneur
Jan 2024	2nd week	Environmental scanning
Jan 2024	3rd week	Selection of enterprise
Jan 2024	4th week	Expansion of business
Feb 2024	1st week	Opportunity identification
Feb 2024	2nd week	Market assessment and survey
Feb 2024	3rd week	Small Scale Industries
Feb 2024	4th week	Starting a Small Industry (Assignment and Unit Test)
March 2024	1st week	Preparing the Business Plan(BP)
March 2024	2nd week	Preparing the Business Plan(BP)
March 2024	3rd week	Implementation of the project
March 2024	4th week	Implementation of the project
April 2024	1st week	Sickness in SSI
April 2024	2nd week	Sickness in SSI
April 2024	3rd week	REVISION
April 2024	4th week	REVISION


Teacher Signature

Lesson Plan Even Semester (2023-24)

Government College Ding (Sirsa)


Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com- 6th Semester

Subject: Auditing

Month	Day	Topic
Jan 2024	1st week	Nature and limitations of Auditing
Jan 2024	2nd week	Ethical principles and concept of Auditor's Independence
Jan 2024	3rd week	Relationship of auditing with other disciplines
Jan 2024	4th week	Role of International Auditing and Assurance Standards Board
Feb 2024	1st week	Audit planning, Audit program, Delegation and supervision of audit work
Feb 2024	2nd week	Audit working papers, Ownership and custody of working papers
Feb 2024	3rd week	Audit evidence, Physical verification, Documentation
Feb 2024	4th week	Elements of internal control, Internal control checklist (Assignment and Unit Test)
March 2024	1st week	Types of sampling, Test checking
March 2024	2nd week	Vouching: Meaning, objectives and importance of vouching
March 2024	3rd week	Audit of Shares, Appointment of auditors, Removal of auditors, Powers and duties of auditors
March 2024	4th week	Audit Report
April 2024	1st week	Special Areas of Audit
April 2024	2nd week	Recent Trends in Auditing
April 2024	3rd week	REVISION
April 2024	4th week	REVISION


Teacher Signature

Lesson Plan Even Semester (2023-24)

Government College Ding (Sirsa)


Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com- 6th Semester

Subject: Allied Business Laws

Month	Day	Topic
Jan 2024	1st week	The Prevention of Money Laundering Act, 2002
Jan 2024	2nd week	Procedure for Maintaining & Furnishing Information
Jan 2024	3rd week	Maintenance & Verifications of Records of Identity of Clients
Jan 2024	4th week	The Securities and Exchange Board of India Act, 1992
Feb 2024	1st week	Rules, Regulations and Guidelines issued there under
Feb 2024	2nd week	Foreign Exchange Management Act (FEMA), 2000
Feb 2024	3rd week	Contravention and penalties
Feb 2024	4th week	Appointment of adjudicating authority (Assignment and Unit Test)
March 2024	1st week	Competition Act, 2002: Introduction and purpose
March 2024	2nd week	Competition Commission of India, penalties
March 2024	3rd week	The Securities Contracts (Regulation) Act, 1956
March 2024	4th week	The Consumer Protection Act, 1986
April 2024	1st week	Unfair Trade Practices—Rights of Consumers
April 2024	2nd week	The Right to Information Act, 2005
April 2024	3rd week	Revision
April 2024	4th week	Revision


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Lesson Plan Even Semester (2023-24)

Government College Ding (Sirsa)

Name: Dr Ramandeep, Assistant Professor

Department: Commerce

Class: B.Com- 6th Semester

Subject: International Banking & Forex Management

Month	Day	Topic
Jan 2024	1st week	International Banking: Introduction, Meaning, Functions
Jan 2024	2nd week	International Payment Systems
Jan 2024	3rd week	International Capital Markets: Introduction , Meaning, Types
Jan 2024	4th week	Demand for and supply of funds Across borders
Feb 2024	1st week	Offshore Banking Centers
Feb 2024	2nd week	Asset and Liability Management of Foreign Banks
Feb 2024	3rd week	Foreign Exchange Markets: Introduction, Elements , Importance
Feb 2024	4th week	Evolution of Exchange Rate System-IMF, Gold Standard (Assignment and Unit Test)
March 2024	1st week	Fluctuations in Foreign Exchange rates–Causes and Effects
March 2024	2nd week	Theories of Determination of Foreign Exchange Rates
March 2024	3rd week	Forex Market in India: Introduction, Meaning, Types, Operations
March 2024	4th week	Objectives of Foreign Exchange Control
April 2024	1st week	Problems of Foreign Exchange markets in India
April 2024	2nd week	Role of RBI in settlement of foreign Exchange problems in India.
April 2024	3rd week	Revision
April 2024	4th week	Revision


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